## DIRECTLY PROVIDING MANAGED PRINT AND DOCUMENT SOLUTIONS NORTHERN RELAND

We are proud to offer sales and service expertise to our customers in Northern Ireland

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## MEET THE TEAM



John Logue

John brings a wealth of experience to his Account Manager role after 29 years of service at Canon.

In this time, John has worked extensively across both commercial and public sectors in Northern Ireland providing hardware and software solutions for his clients, and drawing from Canon's wide-ranging portfolio.

"I value long-standing customer relationships built and nurtured over many years, getting to grips with the processes and workflows that drive their organisations."

Email: john\_logue@cuk.canon.co.uk Phone: +44 7967 480426



Emma is an Account Manager with over 20 years of experience, primarily in the public & healthcare sectors, helping her customers to understand how their business processes work and identifying steps that can be taken to improve them.

"I am genuinely interested in getting to know our customers and how they do business. This helps me to gain a better understanding of the business challenges unique to them, allowing me to provide the best solutions possible."

Email: emma\_pollock@cuk.canon.co.uk Phone: +44 7970 269655

### **EVERY BUSINESS IS UNIQUE**



At Canon, we truly understand that. We know that you require specific technologies and solutions to meet your company's objectives. Our experts based here in Northern Ireland would be delighted to discuss the unique challenges facing your business. From there we can work together to improve productivity and business processes, whilst enhancing the security, sustainability and profitability of your business.

Canon was founded in 1937, since then the desire to continuously innovate has kept Canon at the forefront of imaging excellence throughout our 80-year history. From cameras to commercial printers, and business consultancy to healthcare technologies, Canon enriches lives and businesses through imaging innovation.



Our portfolio of hardware and software products sets us apart from the competition. For each challenge your business faces, we provide the solution, ensuring your business runs smoothly and efficiently. Our team are ready to help your business transform your workflows and productivity with our market leading products, services and solutions.

imageRUNNER DX range Multi-function devices



### Work smarter

Boost productivity with high-speed, high-accuracy scanning and improved print speed.

### **Cloud connectivity**

Collaborate in the cloud with smart uniFLOW Online Express software, delivering easy access to documents, centralised device management and secure user authentication protocols.

#### **Enhanced security**

Documents, networks and devices are protected by a range of comprehensive security features.

#### **Effortless serviceability**

Reduce downtime and technician visits: easily replace toner and other consumable parts, with the help of Canon's mess-free toner bottle and remote monitoring.

Portable Scanners Desktop Scanners Production Scanners



Explore our range of fast, reliable and easy-to-use scanners. Scan and store documents quickly and easily with our efficient imageFORMULA scanners.



A complete portfolio of wide format printers, perfect for producing stunning graphic displays, as well as CAD & GIS work.

Enjoy precision output with Canon's wide format range, from 24" (A1) to 60" (A0+).

# GOING THE EXTRA MILE



### Spotlight on Service - A chance to get to know our local Northern Ireland Team

When it comes to providing exceptional customer service, there is simply no substitute for experience. With a combined total of over 190 years experience, our team of service engineers are always on hand to deliver standout service and support to every corner of Northern Ireland. Based in Belfast, our service team personify Canon's position as a world leading imaging company. We are committed to providing our customers with nothing short of the very best - before, during and after you purchase a Canon product. "We offer comprehensive service across all Canon products - including multi-function office printers, commercial and production printers, as well as our Arizona and Colorado UV printers. As well as that, our device spare parts are held locally meaning they are readily available for easy access and repairs."

Greg Watson, Area Service Manager



**Ciara Fullam** Senior Service Engineer

"The best part of my job is working with our fantastic customers across so many industries. I'm very proud that I get to be an ambassador for Canon and demonstrate the high levels of service that we are renowned for."



**Neil Sweeney** Service Engineer

"I'm immensely proud to be a part of the Canon family, a truly and trusted respectable brand."



### Got a question for us?

If you have any questions or queries regarding our service offering, feel free to get in touch with Greg.

Call: **+44 1895 648887** Email: **greg\_watson@cuk.canon.co.uk** 



## **REDUCE YOUR ENVIRONMENTAL IMPACT WITH CANON**

Sustainability is at the core of our business. We operate according to the philosophy of Kyosei which is a Japanese word meaning 'living and working together for the common good'.

Our approach to Sustainability is designed to give our customers:

- $\cdot$  Confidence that Canon is a responsible choice.
- Opportunities to support the creation of social value and innovation.
- An improved ability to meet the environmental commitments of your own business.

We offer a wide range of sustainable products and services, from our managed print services to our carbon neutral paper, we strive to offer our customers innovative options, all designed with the future in mind.

### Find the perfect print media supplies for your business

Choosing Canon is choosing convenience. Our extensive range of media enables your business to achieve exceptional results. Our team are more than willing to offer advice on the best option to meet the needs of your business.



# **PROFESSIONAL PRINT**



Unprecedented productivity allows you to gain the upper hand. Provide outstanding results for your customers faster than ever before. As well as this, unrivalled ability to work across a huge range of media (maximum roll width 1.6m) means the Colorado is the ideal solution for both indoor & outdoor print jobs.

- Use unique UVgel technology to print documents with high-opacity white ink, with speeds that are up to 3 times faster than comparable technologies
- Save on running costs thanks to reduced ink and energy requirements. Inbuilt printhead reliability also ensures low maintenance requirements, ensuring maximum uptime.
- Unattended printing and effortless job switching allows your operations to get more done in a day.
- Short drying time of our unique UVgel technology takes you straight to finishing.
- Fully modular, allowing you to upgrade remotely when required.
- $\cdot$  Up to 1800 dpi & up to 159m<sup>2</sup>/hour.



Our range of colour digital press printers are built on a reliable technology platform, harnessing innovation and automation to produce a wide range of applications on different media sizes, types, and weights.

- Diversify your application range with extensive media handling capabilities
- Deliver high productivity for a variety of print jobs by sustaining the same speed on all media weights
- · 2,400 x 2,400 dpi print quality

### ARIZONA 2300

Outstanding flatbed technology and superb application versatility



### Do more. Do it smarter. Do it now.

At Canon, innovation is woven into every aspect of our business. As the global leader in large format imaging systems, we have set the market standard for productivity, instant operation, reliable and adaptable performance and amazing quality. The Arizona 2300 reflects this.

- Print on virtually any media or substrate with our unique flatbed design.
- Sustainable by nature, the Arizona 2300 operates at exceptionally low levels of power and ink consumption.
- Deliver sellable, high-key prints at up to 95m<sup>2</sup>/h for unbeatable quality and faster production speeds.

# **SOFTWARE & SOLUTIONS**

Canon are experts in all kinds of information, image and document handling, with a proud history of print expertise and manufacturing excellence. We also offer a wide range of business solutions and services. These cover everything from hardware, software, support and consultancy, to information-sharing and business process solutions for any office of any size.

To drive forward your digital transformation, regardless of where you're working, our combined device and information management services and solutions are designed to seamlessly integrate both your paper and digital workflows.



### **Office Software**

Control costs with our secure print and scan management software, an advanced secure print and scan solution allowing organisations to manage their entire print environment harnessed through the cloud.



### Document Scanning & Capture Software

Cut down on time-consuming manual tasks with our smart data capture solutions, designed to accelerate your business processes. Scan, capture, sort and export your documents in double-quick time.



### **Document Management**

The right information, at your fingertips. Therefore<sup>™</sup> delivers a fast and efficient flow of information, with secure access, storage, capture, editing and processing whenever you need it: in the office, on the go or while working from home.

# **OUR PHILOSOPHY**



Canon's corporate philosophy is Kyosei – 'living and working together for the common good'. In 1987 Canon Ireland was established since then we pursued sustainable business growth, focusing on reducing our own environmental impact and supporting customers to reduce theirs through their use of Canon products, solutions and services.

### By directly serving our customers here in Northern Ireland, we are committed to supporting you through every step of your journey with us.

- · Local fully Canon trained & directly employed service team.
- · Our technicians boast a minimum of 10 years' experience and are trained to fully service our entire product portfolio.
- · Service delivery managed by local Area Service Manager\*
- · Our call planning is managed here in Ireland
- 99% on site support customer satisfaction rate (Kantar monthly survey)

\* Full Northern Ireland coverage



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